

Nayara Energy Limited

Company Highlights

ISIN Number: INE011A01019
 Face Value (INR) : 10
 Authorised Share Capital: INR 18,000 Cr.
 Paid Up Capital: INR 1,488 Cr.
 Outstanding Shares : 1,49,05,61,155
 Status : Unlisted
 Industry: Energy
 Business Divisions: Refining Crude Oil, Marketing of petroleum products
 HQ: Jamnagar, Gujarat
 CEO & MD: Teymur Abasgulyev

Price Movement of Nayara Energy Limited



Key Financial Metrics

Executive Summary

Particulars	FY25	FY24	FY23
Revenue from operations (in Cr.)	1,49,217.40	1,55,091.50	1,38,112.50
Total Income (in Cr.)	1,50,324.40	1,56,030.50	1,38,866.30
Total Expenses (in Cr.)	1,41,866.20	1,39,600.80	1,26,331.70
EBITDA	12,294.60	20,669.80	18,312.50
PBT	8,458.20	16,429.70	12,534.60
PAT	6,079.50	12,321.00	9,426.20
EPS (in ₹)	40.79	82.66	63.24
Return on Equity (in %)	12.16%	28.33%	30.87%

Nayara Energy closed FY25 with operational resilience despite a challenging margin environment. While throughput and capacity utilization remained strong, financial performance softened due to weaker refining margins, higher input costs, and global market volatility. The company reinforced its integrated energy model—spanning refining, marketing, and petrochemicals—while supporting India’s rising fuel demand through efficient sourcing, supply chain optimization, and disciplined execution. Leadership commentary emphasized continued focus on operational integrity, digitalization, and compliance as core pillars of the organization's long-term strategy.

The year also marked meaningful progress in expanding downstream capabilities, supported by investments in infrastructure, petrochemical integration, and network modernization. As India transitions toward cleaner and more sustainable energy norms, Nayara aligned itself with national priorities such as ethanol blending, safety enhancements, and improved retail accessibility. Governance measures were further strengthened through robust internal controls and proactive risk-mitigation responses to regulatory developments.

Overall, FY25 reflects Nayara Energy’s ability to balance day-to-day operational efficiency with forward-looking strategic initiatives, positioning the company for long-term competitiveness in an evolving energy landscape.

Shareholding Pattern as on 31st Mar 2025

Entity	%
GDS held by Kesani Enterprise Company Limited	31.92%
Kesani Enterprise Company Limited	17.21%
Rosneft Singapore Pte. Limited	49.13%
Others	1.74%

Major Highlights – FY25 of Nayara Energy Limited

Major Highlights of FY25

- Achieved **record crude processing of 20.49 MMT** with **102.3% capacity utilisation**.
- Processed **96.1% ultra-heavy & heavy crude**, enhancing refining margins.
- Maintained **99.63% availability** of major refinery units, reflecting strong reliability.
- Recorded **highest-ever retail sales of 8.3 million KL**, 10% YoY growth.
- Expanded retail footprint to **6,683 fuel stations** with **338 new outlets added**.
- Achieved **100% automation** across the fuel station network, boosting compliance & transparency.
- Registered **80% retail integration**, sourcing most volumes from own refinery molecules.
- Commissioned **450 KTPA Polypropylene (PP) plant**, producing **0.21 MMT** and on boarding **650+ customers**.
- Launched new PP grades (Raffia, Injection Moulding, TQPP Film, BOPP Film).
- Introduced **E15 and E20 ethanol-blended petrol**, achieving **12.7% ethanol blending** in Motor Spirit.
- Attained **highest-ever crude throughput of 146.4 MMBBL** despite global logistics disruptions.
- Strengthened logistics via tankage expansion, automated bulk indenting & advanced driver safety systems.
- Progressed key asset projects: **VGO MHC revamp, Coke Drum Replacement, SBM-2 installation**, and **nationwide depot expansion**.
- Achieved a low **TRIR of 0.058**, highlighting strong safety culture.
- CSR programs impacted **150,000+ beneficiaries**, including major progress in child nutrition & water conservation.
- Garnered **13 national awards** for HR excellence, CSR impact, sustainability, and workplace culture.
- Enhanced compliance & governance frameworks; formed **Sanctions Risk Mitigation Task Force** post EU regulatory action.

Financial Highlights

₹ (in crores)

Particulars	Financial Year					CAGR
	FY25	Y-o-Y Growth	FY24	Y-o-Y Growth	FY23	
Total Revenue from Operations	1,49,217.40	-3.79%	1,55,091.50	12.29%	1,38,112.50	2.61%
Other income	1,107.00	17.89%	939.00	24.57%	753.80	13.67%
Total Income	1,50,324.40	-3.66%	1,56,030.50	12.36%	1,38,866.30	2.68%
Finance Cost	1,706.00	-23.90%	2,241.90	-5.67%	2,376.70	-10.46%
Depreciation & Amortization	2,130.40	6.62%	1,998.20	-41.25%	3,401.20	-14.44%
Total Expenses	1,41,866.20	1.62%	1,39,600.80	10.50%	1,26,331.70	3.94%
EBITDA	12,294.60	-40.52%	20,669.80	12.87%	18,312.50	-12.44%
EBITDA Margin	8.24%	-38.18%	13.33%	0.52%	13.26%	-14.67%
PAT	6,079.50	-50.66%	12,321.00	30.71%	9,426.20	-13.60%
PAT Margin	4.07%	-48.71%	7.94%	16.40%	6.83%	-15.80%
No. of Eq. Shares Outstanding	1,49,05,61,155.00	0.00%	1,49,05,61,155.00	0.00%	1,49,05,61,155.00	0.00%
Equity Share Capital	1,507.20	0.00%	1,507.20	0.00%	1,507.20	0.00%
Total Net Worth	50,010.20	14.99%	43,491.00	42.44%	30,533.10	17.88%
Total Assets	85,447.60	-2.62%	87,749.00	3.43%	84,841.40	0.24%

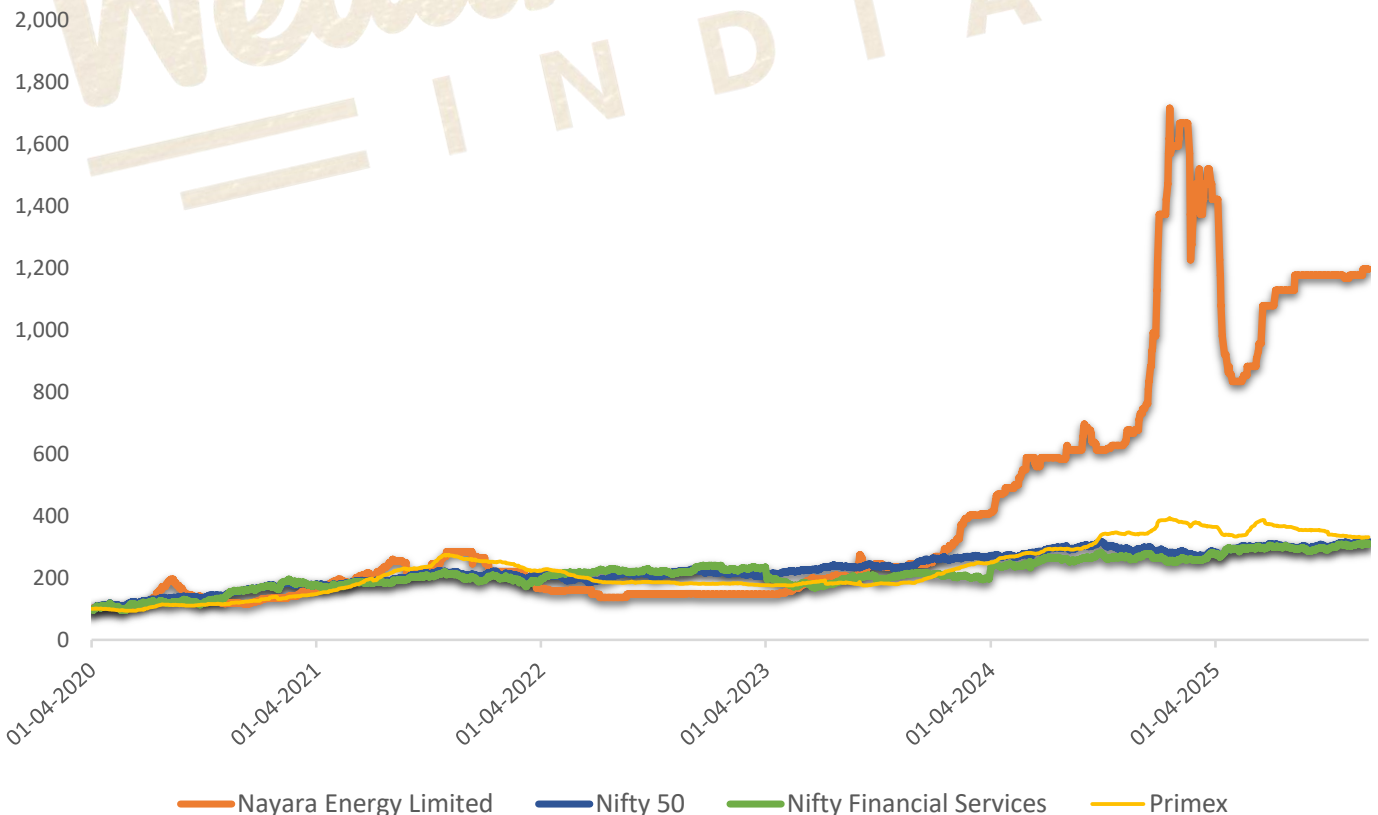
Valuation Ratios

Particulars	FY25	FY24	FY23
BVPS (in ₹)	335.51	291.78	204.84
BV Growth (%)	14.99%	42.44%	41.08%
Price (in ₹)	1,450.00	410.00	150.00
Price Growth (%)	253.66%	173.33%	-11.24%
Price -BV (x)	4.32	1.41	0.73
EPS (in ₹)	40.79	82.66	63.24
EPS Growth %	-50.65%	30.71%	923.30%
Price- Earnings (x)	35.55	4.96	2.37
Price - Sales (x)	1.22	0.39	0.16

Nayara Energy's valuation ratios indicate a strong market re-rating over FY23-FY25. BVPS increased steadily from ₹204.84 to ₹335.51, reflecting consistent balance sheet strengthening. The share price rose sharply from ₹150 in FY23 to ₹1,450 in FY25, driving a significant rise in valuation multiples. The P/B ratio expanded from 0.73x to 4.32x and the P/E ratio from 2.37x to 35.55x, largely due to sharp price appreciation despite a decline in EPS in FY25. EPS fell to ₹40.79, leading to negative growth of -50.65% after an exceptional prior year. The P/S multiple also increased from 0.16x to 1.22x, indicating improved revenue valuation and strong investor confidence in future prospects.

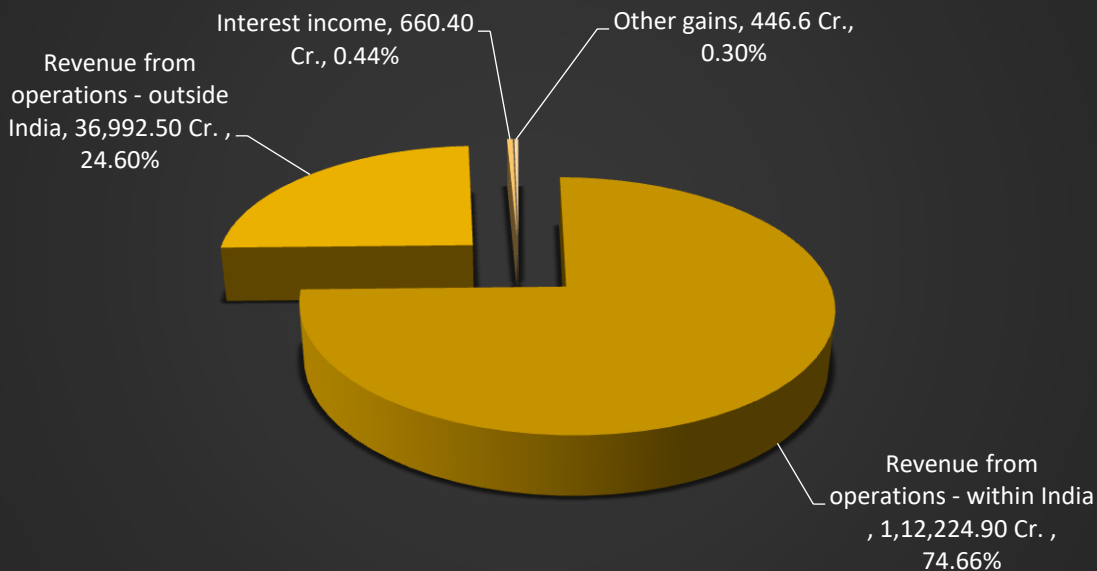
Price Movement

Relative Price movement pattern

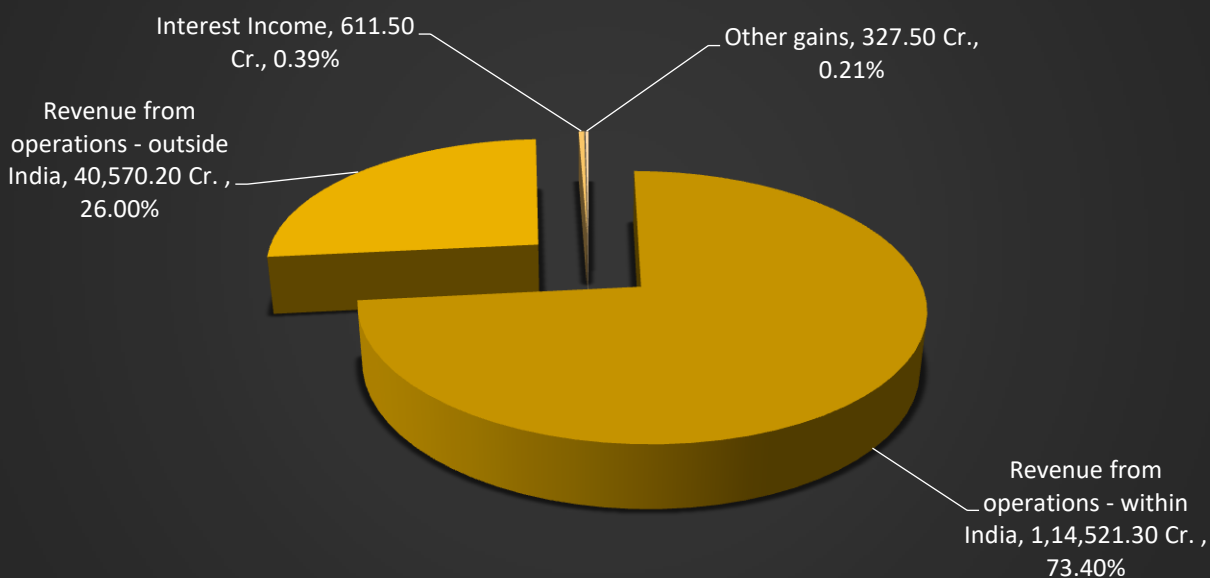


Financials

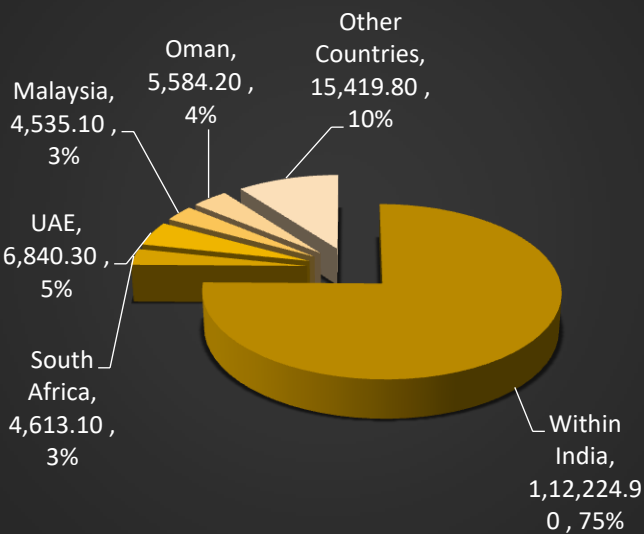
Total Income Bifurcation (in Cr.) - 2025



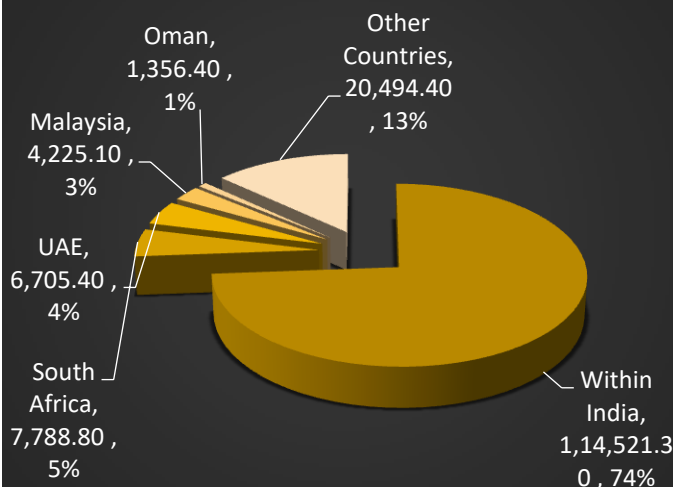
Total Income Bifurcation (in Cr.) - 2024



Revenue Bifurcation based on Geography - FY25

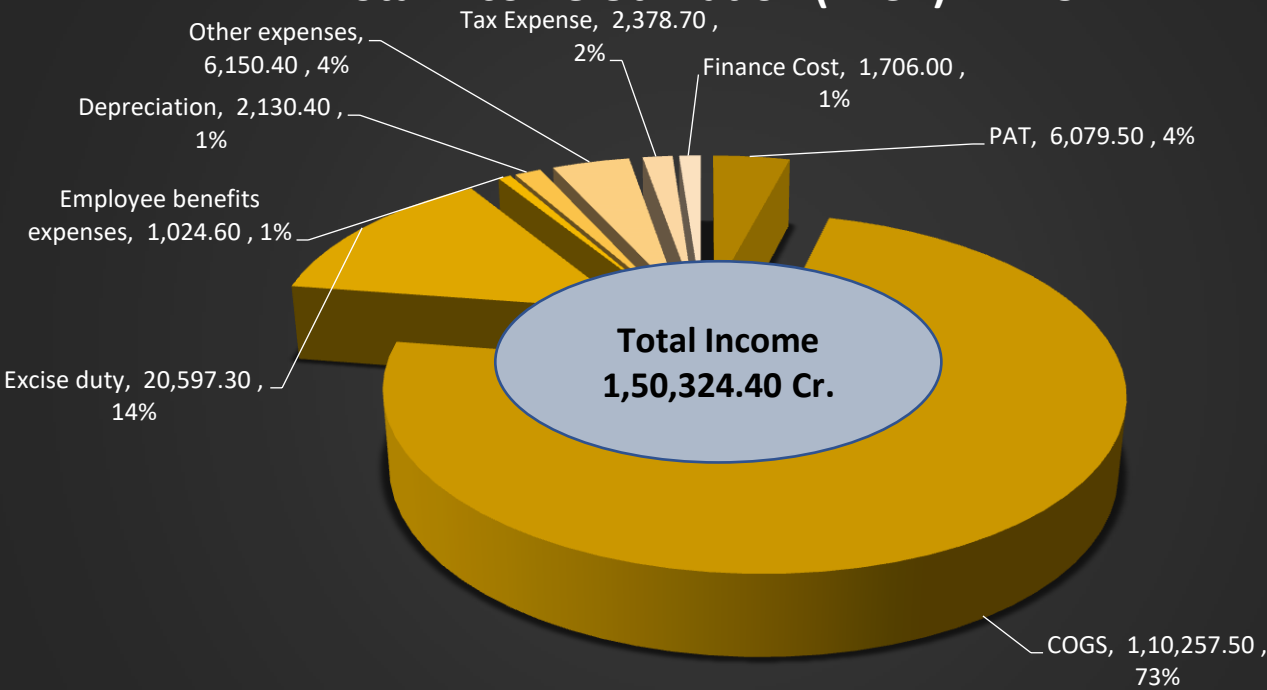


Revenue Bifurcation based on Geography - FY24

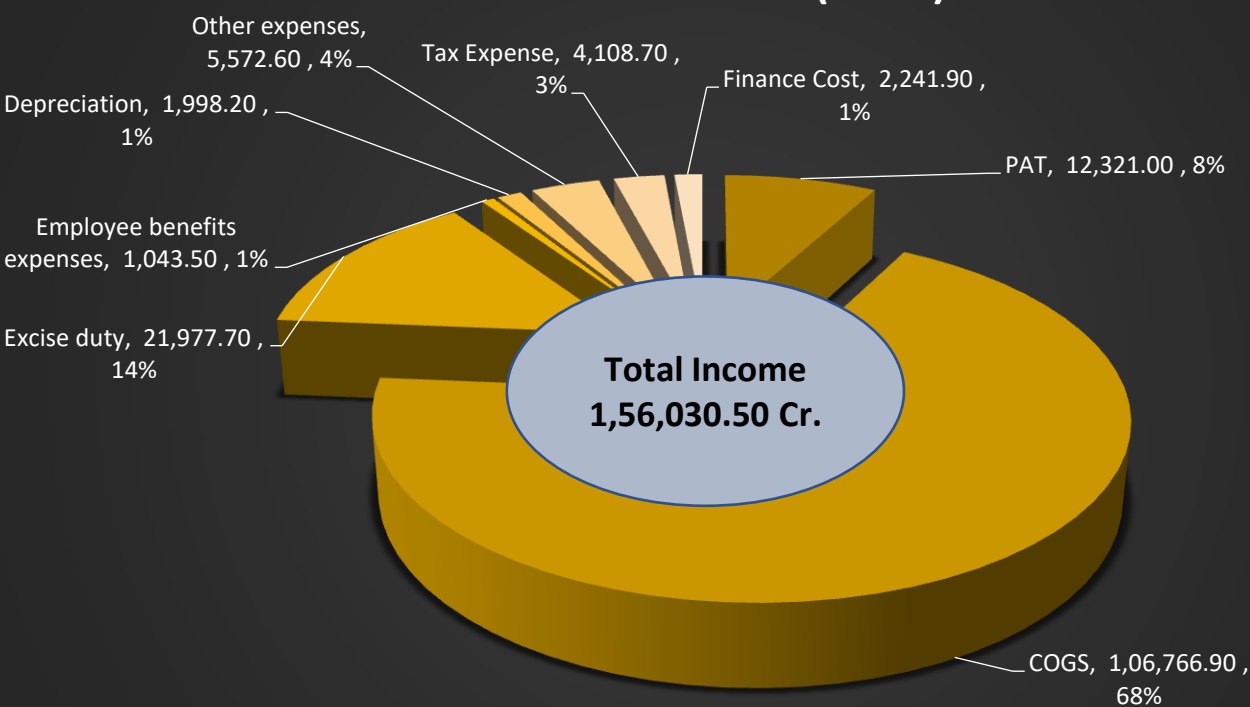


Financials

Total Income Utilization (in Cr.) - FY25



Total Income Utilization (in Cr.) - FY24



Total Income Utilization Summary – FY25 (Nayara Energy Limited)

In FY25, **Nayara Energy Limited** reported a **Total Income** of ₹1,50,324.40 Cr, reflecting a stable performance despite volatility in crude prices and refining margins. The majority of income utilization continued to be driven by **Cost of Goods Sold (COGS)**, which accounted for ₹1,10,257.50 Cr (73%), indicating the high input-cost nature of the refining business.

Other significant expense components included **Excise Duty** at ₹20,597.30 Cr (14%), **Other Expenses** at ₹6,150.40 Cr (4%), and **Employee Benefit Expenses** of ₹1,024.60 Cr (1%), reflecting controlled operational spending. Depreciation amounted to ₹2,130.40 Cr (1%), while Finance Cost stood at ₹1,706.00 Cr (1%), showcasing effective capital structure management.

After accounting for these costs, the company recorded a **Profit After Tax (PAT)** of ₹6,079.50 Cr, contributing 4% of **Total Income**. Although PAT as a share of Total Income moderated compared to FY24 (8%), the company maintained a resilient profitability profile amid sector challenges. Overall, FY25 reflects **efficient cost utilization and steady operational delivery** for Nayara Energy Limited.

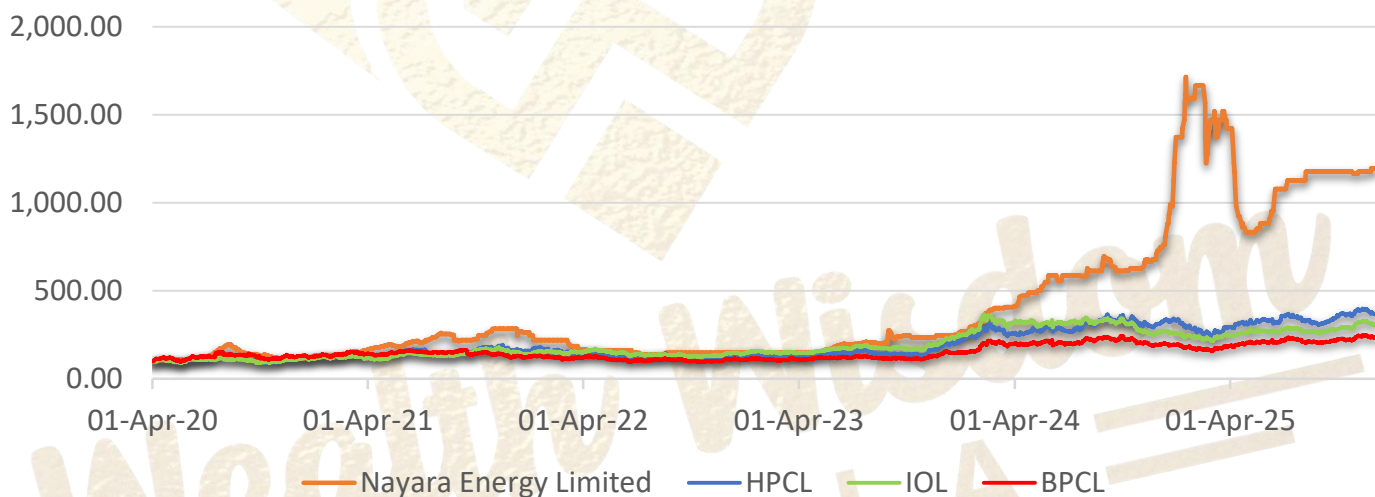
Peer Comparison (CMP Dated December 05, 2025)

Particulars	Nayara Energy Limited	Hindustan Petroleum	Indian Oil	Bharat Petroleum Corporation Limited
CMP* (in ₹)	1,220.00	450.35	163.66	360.30
Market Cap (In Cr.)	1,81,848.46	95,826.49	2,31,108.19	1,56,316.35
Revenue From Operations (In Cr.)	1,49,217.40	4,66,723.68	8,59,362.73	5,00,517.48
Total Income (In Cr.)	1,50,324.40	4,68,811.53	8,62,876.46	5,03,202.20
Total Expenses (In Cr.)	1,41,866.20	4,59,692.06	8,49,411.46	4,85,964.23
PAT (In Cr.)	6,079.50	6,735.70	13,788.83	13,336.55
PAT Margin	4.07%	1.44%	1.60%	2.66%
EPS (Earnings Per Share) (in ₹)	40.79	31.66	9.87	31.21
BVPS (Book Value Per Share) (in ₹)	335.51	240.36	135.27	187.59
P/E	29.91	14.22	16.58	11.54
P/BV	3.64	1.87	1.21	1.92
ROE	12.16%	13.17%	7.22%	16.39%
3 year CAGR Sales	2.61%	0.02%	-3.33%	-2.11%
3 year CAGR Net profit	-13.60%	-1.18%*	5.62%	84.28%
Operating Margin	6.81%	2.65%	2.64%	4.16%
Asset Turnover ratio	1.75	2.40	1.70	2.29

*Note: Net Profit CAGR for companies with negative base-year PAT is not mathematically meaningful and may show distorted values.

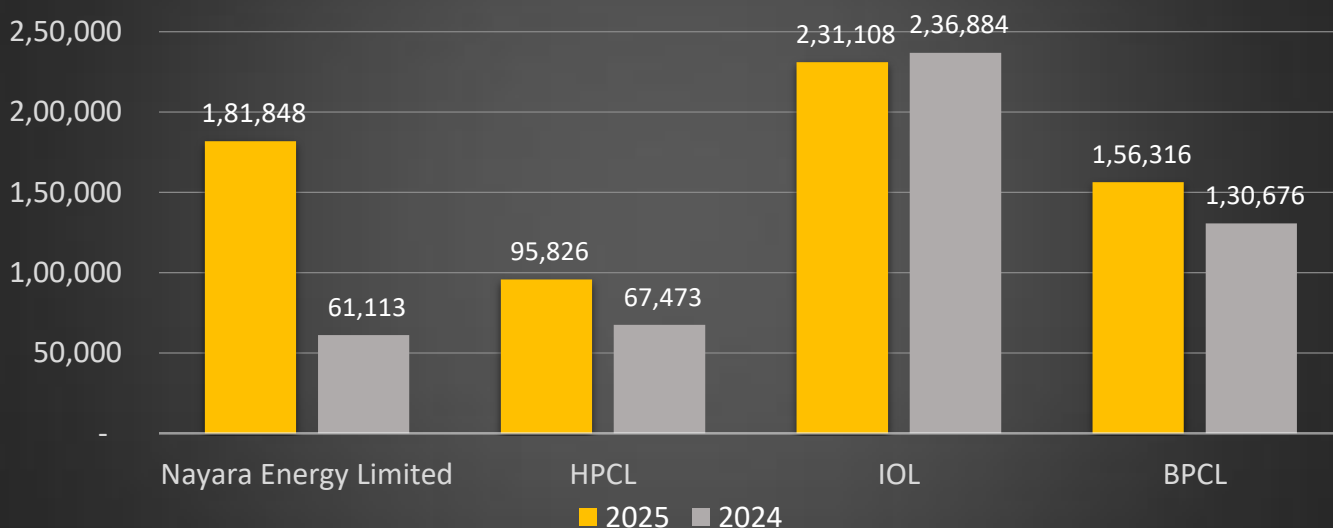
Price Movement

Relative Price Movement



Note: Historical prices of IOCL, BPCL, and HPCL have been adjusted for bonus issues to maintain consistency in the relative price movement analysis. Adjusting for corporate actions ensures that the trend reflects actual performance rather than structural changes in share count.

Market Cap (in Cr.)

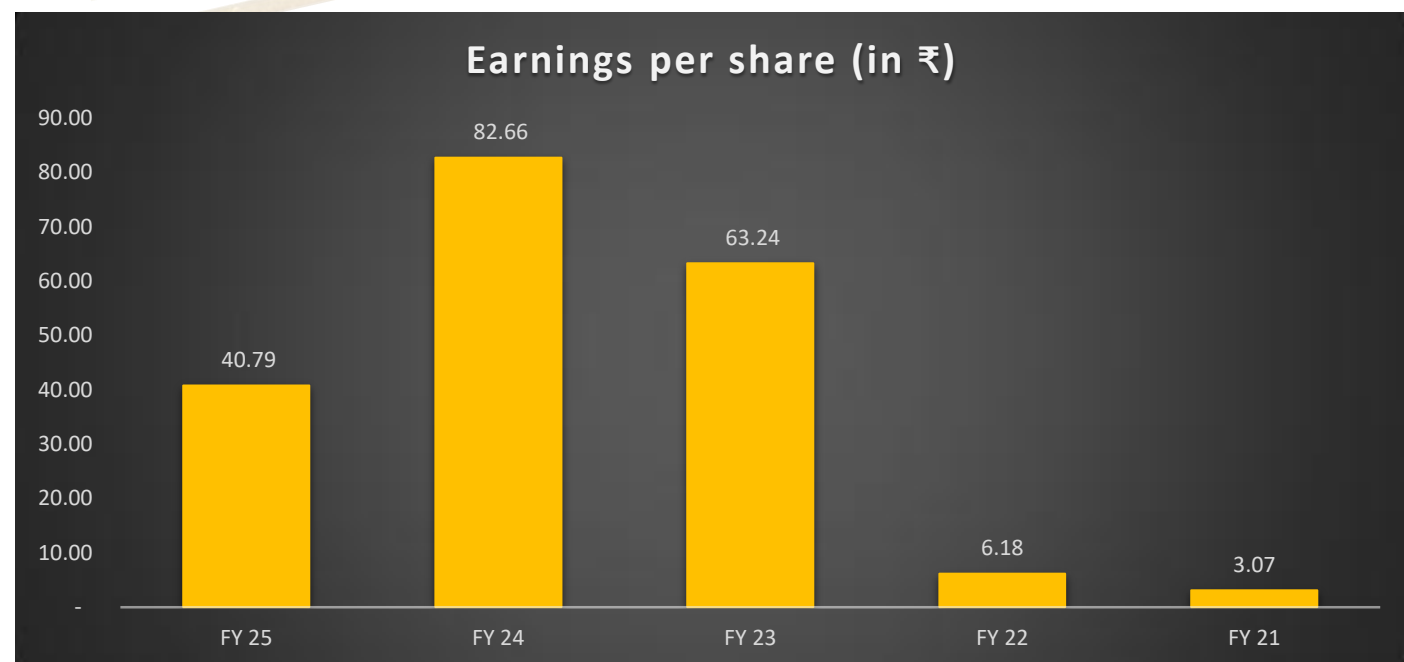


FINANCIALS
Financial Metrics

Particulars	FY 25	FY 24	FY 23
Cash flow metrics (in ₹ cr.)			
Operating cash flow	3,047.80	3,455.40	18,018.70
Investing cash flow	-1,456.10	-6,382.70	-4,903.90
Financing cash flow	-1,158.60	-2,555.60	-7,208.10
Net cash flow	433.10	-5,482.90	5,906.70
Growth ratios (in %)			
Sales Growth	-3.79%	12.29%	15.39%
EBITDA Growth	-40.52%	12.87%	266.13%
Net profit growth	-50.66%	30.71%	923.47%
EPS Growth	-50.65%	30.71%	923.30%
Common size ratios -as a % of sales			
EBITDA margin	8.24%	13.33%	13.26%
EBIT Margin	6.81%	12.04%	10.80%
PAT margin	4.07%	7.94%	6.83%
Employee cost	0.69%	0.67%	0.60%
Operating expenses	93.93%	88.57%	89.75%
Return ratios			
RoNW	12.16%	28.33%	30.87%
RoA	7.11%	14.04%	11.11%

- ❖ The refinery achieved a capacity utilization rate of 102.3% in FY25, which is possible due to operational efficiencies such as debottlenecking, higher plant availability, and optimized crude slate selection. Modern refineries often operate above their nameplate capacity when reliability improves and throughput is stretched through process optimization.
- ❖ Operating Margin of 6.81% in FY25 and drop in ROE from 28.33% to 12.16% in FY25, reflecting margin pressure across the refining sector driven by fluctuations in crude prices and weaker Gross refinery margins. Although lower than the prior year, the margin remains in line with broader industry trends.
- ❖ Increase in current ratio from 1.16 times to 1.47 times.
- ❖ Decrease in Debt-Equity from 0.20 to 0.18 times.
- ❖ Interest coverage ratio reduced from 9.90 times to 5.13 times.

Cashflow Statement: Despite outflows in investing and financing activities, strong operating cash generation offset these outflows, leading to a net increase in cash and cash equivalents from ₹1,722.90 Cr in FY24 to ₹2,156.00 Cr in FY25.

Exhibit 1: Earnings per share


Key Metrics

Exhibit 2: Return on equity

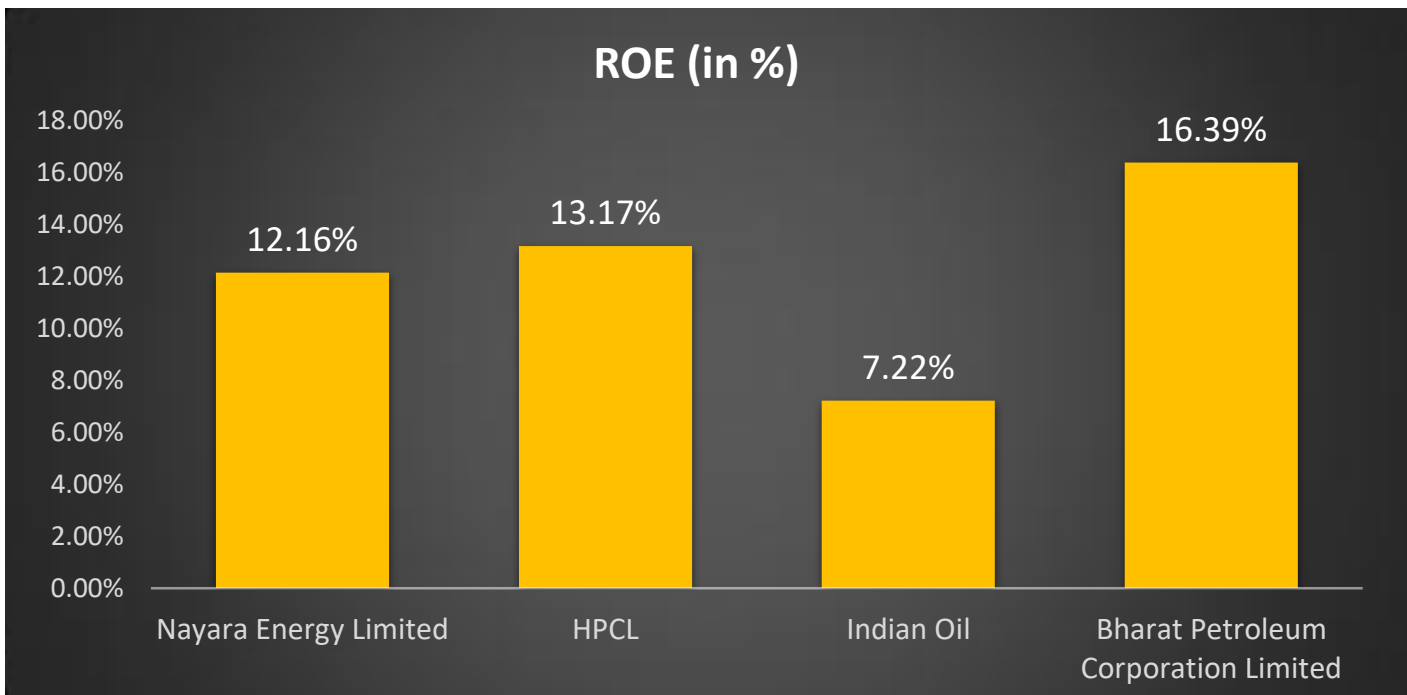
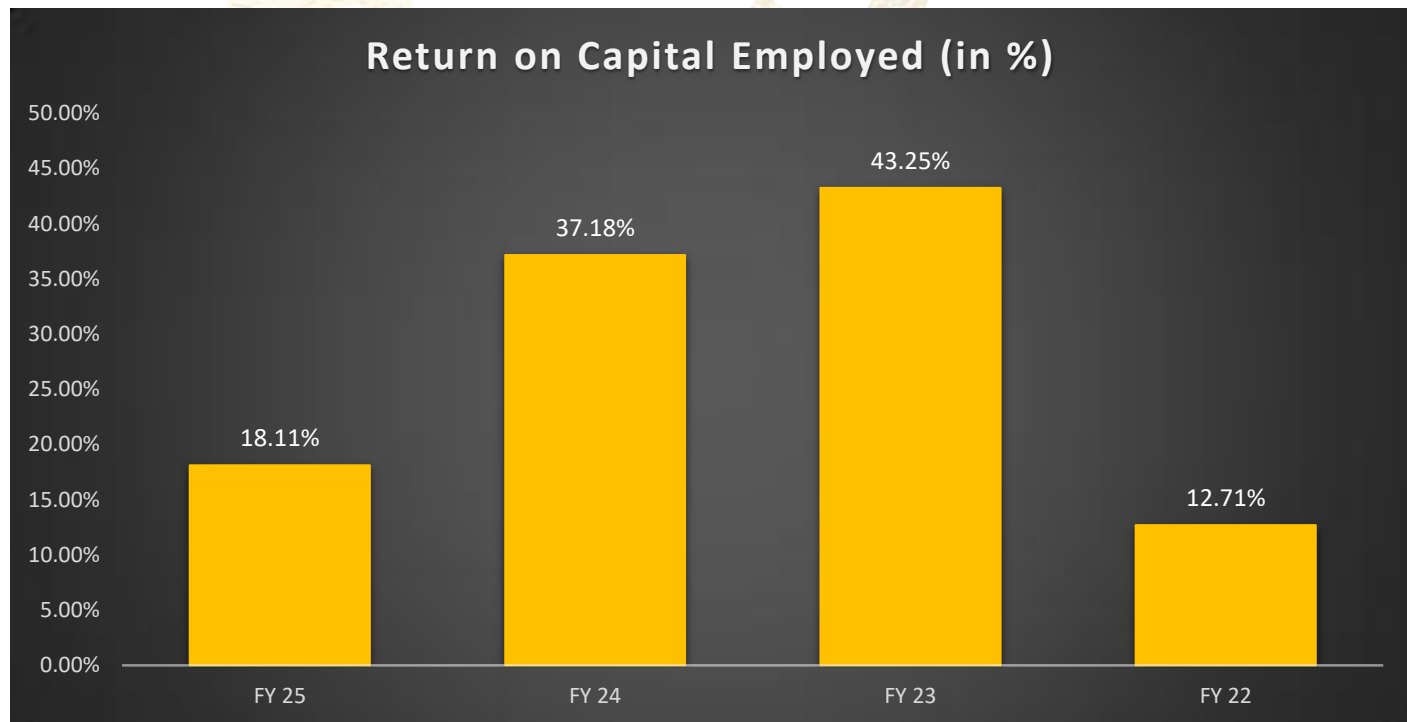


Exhibit 3: Return on Capital Employed



Risks Associated with Nayara Energy

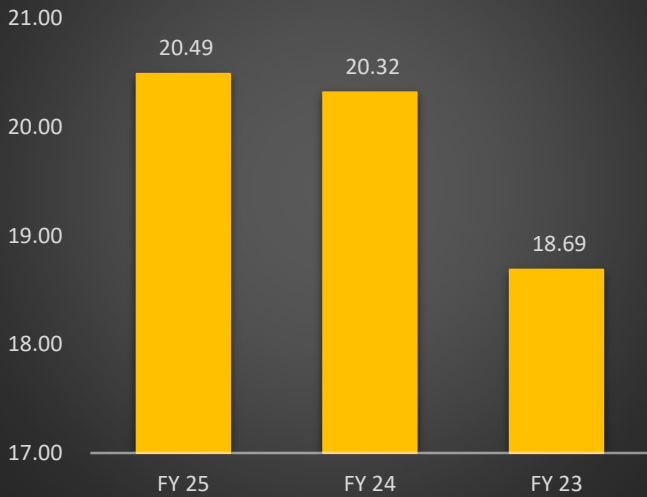
Nayara Energy operates in a highly volatile and regulated industry, exposing it to several material risks that can influence its financial and operational performance. The company acknowledges that **geopolitical developments and global sanctions** continue to remain an external threat, especially given its dependence on imported crude. While the current sanctions environment has not materially impacted operations, any adverse change could disrupt sourcing patterns, supply-chain efficiency, or the company’s ability to raise capital. Financial outcomes also remain strongly linked to **crude oil and petroleum product price fluctuations, foreign currency movements, and cyclicality in refining margins**. Even marginal variations in Gross refining margins or FX rates, as highlighted through sensitivity analyses, can significantly affect cash flows, profitability, and asset valuations, making risk management essential.

Operationally, the company faces risks inherent to refinery and petrochemical operations, including **process safety incidents, equipment failures, environmental compliance challenges, and logistics-related hazards**, particularly in tank truck movement. While Nayara has strengthened its Health, Safety & Environment Framework and reduced incident rates, the sheer scale of operations means residual risk persists. The commissioning of the new **450 KTPA polypropylene plant** introduces additional risks related to project execution, technology absorption, market acceptance of new product grades, and petrochemical price volatility.

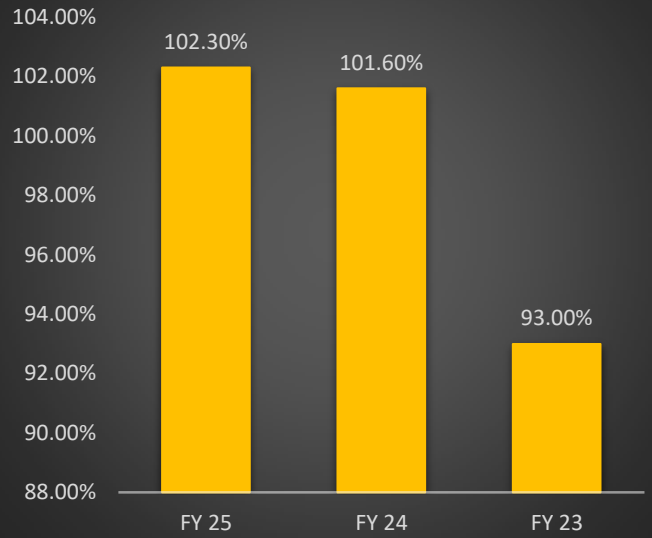
Beyond this, the company continues to navigate **liquidity and funding risks**, reliant on stable cash inflows and refinancing channels to meet near-term obligations. Competitive intensity in the retail fuel market and credit exposures in both retail and institutional segments also pose challenges. Although Nayara maintains a robust enterprise-wide risk management framework, these financial, operational, and external risks remain significant and warrant sustained oversight to ensure long-term resilience.

Key Metrics

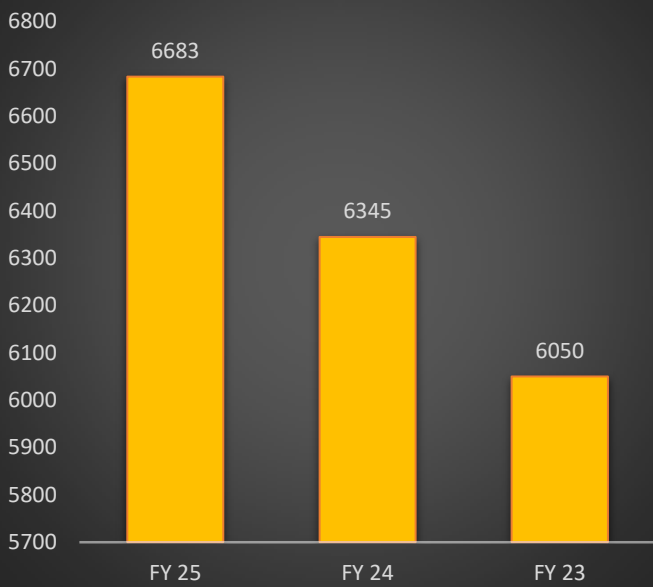
Crude oil processed (in MMT)



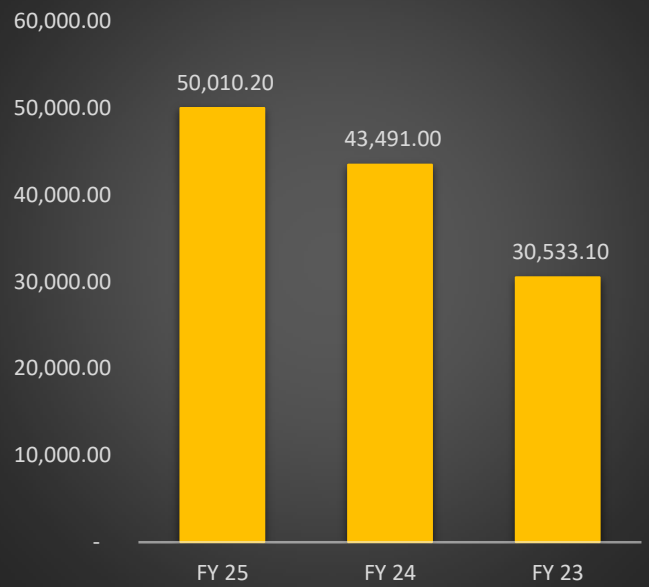
Capacity utilisation



Retail Outlets



Total Net Worth (in Cr.)



Disclaimer

The figures as on 31 March 2025 have been sourced from the Company's Annual Report. This material has been prepared for information purposes only and is based on publicly available information, internally developed data, data obtained from the NSE website, and other openly available and reliable sources. However, we do not warrant the completeness, accuracy, or reliability of the information contained herein.

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